



May 18, 2007

**Subject: Product Update SGMCS Direct Drive Servo Motors**

Starting in the next few weeks, YEA will begin transitioning inventory and sales of most small capacity SGMCS Direct Drive Motors to a newer design. Attachment 1 describes the models affected and what has changed. New orders will continue to be filled with the current models until stock is depleted and then following customer approval, the latest design (w/ new part#s) will begin shipping. The transition period is expected to be completed by the end of the summer for all affected models. Since the product changes are expected to have no affect on new or existing machine designs, planning purchases timely with the existing and new material part#s already in the supply chain will require mostly the attention of purchasers and material planners.

Inventory and planning with our parts suppliers started several months ago and Yaskawa is now ready to begin the planning phase with our customers. Recipients and readers of this notification are being asked to help in a couple of ways:

- 1) Notification: specifiers should be notified immediately for verification and approval of the newer models. Attachment 1 is provided for this purpose and no issues would normally be expected due to the nature of the changes.
- 2) Preplanning: purchasing and materials planners are encouraged to work with their Yaskawa sales representative to help plan purchases and a smooth transition. We are requesting that anticipated purchases of five units or more over the next several months be communicated to your Yaskawa sales/inside sales representative upon receipt of this notification...expected part#s and initial purchase quantities. This communication will not place any obligations on the buyer or potential user but will help assure your material requirements can be met as you require.

To help with this transition, effective immediately, new orders of existing models will be booked with 10% lower list prices than currently published and these prices will remain in affect with the newer design. A newer version C of the [catalog](#) reflecting the change in the part#s is now available from the web. A product note on existing models with the new model part# will be updated on OYC as stock is depleted and the same info available, of course, from inside sales.

Yaskawa is committed to serving your needs through this stock transition and if you have any questions, don't hesitate to contact your Yaskawa sales/inside sales representative.

## Attachment 1 Description of SGMCS Direct Drive Motor Changes

There are no specification changes electrically, mechanically, dimensionally or functionally (form, fit, and functionally interchangeable). The part# has changed. The new designs will be shipping with a suffix of C11 vs existing B11. For example, SGMCS-02B3B11 will now be available as SGMCS-02B3C11. The newer design makes the motor easier to assemble and manufacture (ref. the changes indicated below).

Part# Crossreference			
Existing design	New design	Existing design	New design
SGMCS-02B3B11	SGMCS-02B3C11	SGMCS-08D3B11	SGMCS-08D3C11
SGMCS-04C3B11	SGMCS-04C3C11	SGMCS-10C3B11	SGMCS-10C3C11
SGMCS-05B3B11	SGMCS-05B3C11	SGMCS-14C3B11	SGMCS-14C3C11
SGMCS-07B3B11	SGMCS-07B3C11	SGMCS-17D3B11	SGMCS-17D3C11
		SGMCS-25D3B11	SGMCS-25D3C11

